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| |  |  | | --- | --- | |  | | | Kumar Abhinav | | |  | | | Business Analyst | | |  | | |  | 6506954346 | |  | rushtoabhinavin@gmail.com | |  | *linkedin.com/in/*[*kumar-abhinav- 43745761*](https://www.linkedin.com/in/kumar-abhinav-43745761/)/ | |  | | | EDUCATION | | |  | | | Aug 2022 – Present  California State University, East Bay  MS Business Analytics  S.T.E.M Course  August 2005 – April 2009  Sathyabama Deemed University, Chennai, India  B.Tech – Chemical (Major) & B.E (Dual Degree) Computer Science (Minor) | | |  | | | RELEVANT SKILLS | | |  | | | Python  Tableau  Power BI  R  Advance Excel  MS Project  SAP  Industry Trends | | | RELEVANT SKILLS | | |  | | | Data Validation  Data Formatting  Data Analysis  Process Mapping  Dash Boarding  Data Profiling  Delivery Presentation  Consumer Insights  Digital Strategies  Networking Events  SOFT SKILL  Competitive Intelligence  Coordination  Analytical thinking    PERSONAL DETAILS  Address – 25200, Carlos Bee  Blvd., #67, City View  Hayward, CA , 94542    Nationality – Indian  Visa Status – F1 | | |  | | |  | | | |  | | --- | |  | | SUMMARY | |  | | Effective and forward-thinking Business Analytics professional having 14 years of work experience in Analytics, Data Analysis, Project Management/Planning. and empowered with the skills to achieve real results.  Looking for an internship role. | |  | | PROFESSIONAL EXPERIENCE | |  | | September 2022 – Present  Student Assistant **/** Business Analyst Profile  **North California Small Shop Business Development Centre**   * Helping California small shop business owners with technical skills to create SBDC Webpages to launch store online. * Handled 8 clients individually to launch their stone online on the SBDC Platform and working with them on their pricing part, Inventory management, Shipping & Google Analytics. 6/8 launched their website . Success rate – 75% * Helping business owners with the market research/competitors/business priorities/Consumer insights & industry trends. Helping them with Social Media marketing. * Making a website for new project for FETA to support local food vendors by launching campaigning website at university using WordPress. Information Technology Management of the FETA work resources. | |  | | December 2017–August 2022  Data Analytics / Project Manager  **VVF India Limited, Mumbai, India**   * Reduced the overall inventory of the organization at the entire global location from 32 % to 10% through Data Mapping, Data Analysis, Dash Boarding and controlling in SAP. Brought back Rs. 400 million back into system. * Deep dive on improving operation loss of manufacturing plant by 18% through historical data analysis and predictive analysis. * Created various Excel documents to assist with pulling metric data and presenting information to stakeholders for concise explanations of the best placement of needed resources * Was working on real-time data monitoring software using Python and a Mobile App to track real-time generated data to give the plant operators alarm at the right time for the smooth plant operation. * In Covid, coordinated with the health care facilities to make up their oxygen supplies from the organization manufacturing facilities and made the dash boards for MIS. * Data Analysis for External Audits with M/s Mckinsey & co. * Developed and Delivered Presentations to key stakeholders, * Budget Controlling in SAP PM Module. * Delay Analysis. Engineering support at global location. Process mapping. | |  | | March 2016–November 2017  **Data Analytics / Project Manager**  **IPCL, Kolkata, India**   * Made business cases for coal procurement at a cheaper price. * Worked on a business case for power selling to state and federal govt. Managed to get a long term PPA contract. * Implemented SAP System - PM & MM Module in the organization. * Handled large size capex project from Scratch to finish | | February 2013–March 2016  Project Manager  **BIDCO, Noida, India** |  * Maintained relationships with material vendors to lower costs and diversify capabilities. * Project Management & Coordination of large size infra capex project Bid Review of potential bidder * Worked with CEA, Govt of India for Mega Power Project Status. Saved Rs. 1000.00 million on this.  |  | | --- | | September 2010–January 2013  Business Development Manager  **Abhijeet Group, Ranchi, India** |  * Business Development, Contract management, Project Planning, Dash Boarding, Planning of large size capex project. * Worked with CEA, Govt of India for the excise duty waiver for MPP Status. Saved Rs. 550 million on this   April 2009 – September 2010  Business Development Manager  **Airox Nigen Equipment’s Pvt Ltd, Gurgaon, India**   * Made new website for the organization. * Business Development, Contract management, Project Planning, Dash Boarding, Planning. Won 80% of the bid.   AWARDS & RECOGNITION –   * Received Letter of appreciations from Business Head at VVF for Extra Ordinary work in the Department. * Awarded with Champion of the Quarter (Twice) and Dream Team award (Twice) at VVF. * Applauded by VVF HR for Stand-up Comedy done at various functions at VVF. * Got Certificate of Appreciation from CEO of M/s Bajaj Infra for the extra-ordinary performance. * Got appreciation letter from HR Dept. at M/s BIDCO for the “SKIT PLAY” performed on the eve of New Year party. * Scripted and Printed a Novel “Some Day to Die In Love”. |